

Pavement Repair List Back Up to 75 Contractors

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Repair-only sales decline 5% yet still maintain last year's huge jump

THE PAVEMENT REPAIR 75 is a list that is still seeking its equilibrium. In 2014 we were able to list 75 companies with a total repair-only sales of \$141,152,385. Then last year, participation declined so we listed only 50 contractors – but repair-only sales skyrocketed to \$269,158,362.

That brings us to the 2016 Pavement Repair list which jumps back up to 75 companies as a result of significantly increased participation – yet total repair-only sales declined 5% to \$255,068,871.

(Note: This year's list contains 76 companies as there was an exact tie for #75 so we included both contractors.)

One thing we can say is that pavement repair is truly a support service as only five companies reported that pavement repair-only sales generated 50% or more for their company (52%, 55%, 65%, 75% and 85%). This is not a surprise.

Also not a surprise is that 68 companies (91%) generate sales from paving and 69 generate sales from sealcoating (92%)

– work segments that dovetail closely with pavement repair. Interestingly, 60 companies (80%) generate sales from striping, but clearly striping, based on the percentages of contribution, is not a primary service of these companies. They are primarily paving and sealcoating operations that provide repair before they pave or sealcoat. **PVM**

PAVEMENT REPAIR 75



	Year In Business	Sales Composition (%)						Where We Work (%)					Customer Mix (%)				
		Paving	Sealcoating	Striping	Sweeping	Pavement Repair	Other	Highways	Streets/Roads	Parking Lots	Driveways	Other	Commercial	Municipal	Multi-family	Single-family	Other
A & A Paving - Roselle, IL	64	54	21	5	0	20	0	0	0	97	3	0	77	5	18	0	0
Ace Asphalt - Phoenix, AZ	50	22	28	1	0	15	34	0	5	95	0	0	55	20	25	0	0
Ace Paving & Maintenance - Alpharetta, GA	10	50	12	3	0	35	0	0	0	95	5	0	95	0	0	5	0
ACI Asphalt & Concrete Inc. - Maple Grove, MN	23	57	10	1	0	15	17	0	0	85	13	2	79	5	16	0	0
ADC Paving - Louisville, KY	57	63	22	0	0	15	0	0	10	40	50	0	40	0	10	50	0
Allied Construction - Clarkston, MI	44	85	3	1	1	10	0	0	20	70	10	0	50	20	20	10	0
American Asphalt Repair & Resurfacing Co. Inc. - Hayward, CA	33	30	21	4	0	22	23	0	60	39	1	0	54	15	30	1	0
American Parking Control - Houston, TX	31	48	5	3	0	42	2	0	5	65	30	0	65	20	5	10	0
American Pavement Preservation - Las Vegas, NV	7	34	10	1	0	5	50	0	95	5	0	0	10	50	6	34	0
AMS Asphalt Maintenance Systems Inc. - South Beloit, IL	18	25	30	15	0	15	15	0	5	90	5	0	95	5	0	0	0
ASAP Asphalt Sealing And Paving Co. LLC - McMurray, PA	11	50	25	10	0	15	0	0	0	100	0	0	75	0	25	0	0
Asphalt Associates Inc. - Roberts, WI	29	72	8	0	0	4	16	0	0	40	60	0	40	0	57	3	0
Asphalt Contractors Inc. - Union Grove, WI	27	43	12	5	2	9	29	0	10	70	20	0	50	15	5	20	10
Asphalt Restoration Technology Systems Inc. - Orlando, FL	8	0	5	13	0	27	55	0	45	55	0	0	39	3	58	0	0
Asphalt Services Inc. - Woburn, MA	13	71	10	2	0	13	4	0	0	95	5	0	88	0	7	5	0
Asphalt Solutions Inc. - Youngstown, OH	16	15	45	20	0	20	0	0	0	100	0	0	90	0	10	0	0
Associated Paving Contractors Inc. - Werminster, PA	46	22	4	9	0	29	36	0	15	59	6	20	80	8	7	5	0
Atlantic Southern Paving & Sealcoating - Planation, FL	24	40	30	5	0	25	0	10	30	60	0	0	50	5	45	0	0
Barker Asphalt Paving - Bethlehem, PA	9	60	20	9	1	10	0	10	10	70	10	0	60	20	10	10	0
Beiler Paving - Ronks, PA	51	94	2	0	0	4	0	0	2	50	48	0	40	0	30	30	0
Birmingham Sealcoat - Lake Orion, MI	32	7	60	2	1	30	0	0	20	40	40	0	40	0	25	35	0
Brahney Paving / 1-877-FIX-ASPHALT - Wilmington, DE	14	55	18	5	0	22	0	0	0	100	0	0	85	0	15	0	0
Braza Construction & Paving - Milford, MA	30	60	5	8	2	10	15	10	20	40	30	0	40	40	10	10	0
Brite Line Asphalt Maintenance Inc. - Canton, GA	32	20	30	8	0	40	2	0	0	100	0	0	80	0	20	0	0
Brothers Paving & Concrete Corporation - Manassas, VA	31	20	15	5	0	25	35	0	0	90	0	10	15	5	80	0	0
C & R Asphalt, LLC - Lexington, KY	22	81	13	1	0	2	3	0	0	87	10	3	87	0	3	10	0
California Pavement Maintenance Co. Inc. - Sacramento, CA	36	15	20	5	0	27	33	5	70	19	1	5	39	50	10	1	0
Collegiate Sealers & Paving - Chantilly, VA	29	45	48	1	0	5	1	0	0	12	88	0	0	0	8	92	0
Connecticut Sealcoating - Bethlehem, CT	9	20	30	20	5	25	0	0	50	25	25	0	25	50	15	10	0
Constantine Sealing Service - Glastonbury, CT	35	0	60	15	0	25	0	0	0	85	15	0	55	0	30	15	0
Contract Sweepers and Equipment - Columbus, OH	56	5	0	2	70	3	20	10	40	50	0	0	69	30	1	0	0
D & G Sealcoating and Striping - Fort Myers, FL	15	18	44	15	0	12	11	0	60	40	0	0	30	0	70	0	0
D.E. Gemmill Inc. - Red Lion, PA	30	0	10	60	2	3	25	40	20	25	0	15	80	10	5	5	0
Daniel B. Krieg Inc. - Harrisburg, PA	83	0	10	2	0	3	85	80	10	10	0	0	20	80	0	0	0
DC Construction Services Inc. - Indianapolis, IN	20	25	25	15	0	5	30	0	0	99	1	0	90	5	5	0	0
Diamond Constructors Inc. - Fayetteville, NC	12	45	15	15	0	20	5	5	10	60	10	15	65	25	5	5	0
Dominion Paving & Sealing - Herndon, VA	34	39	6	4	0	34	17	0	25	75	0	0	32	0	68	0	0
EastCoat Pavement Services - Clinton, CT	11	36	15	10	1	19	19	0	0	100	0	0	63	0	37	0	0

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Ellsworth Construction - Tulsa, OK	12	50	2	0	0	3	45	0	50	45	5	0	40	55	5	0	0
Eosso Brothers Inc. - Hazlet, NJ	24	45	21	5	2	15	12	0	42	38	10	10	60	6	33	1	0
Erickson Asphalt Services - Princeton, MN	26	64	19	0	0	8	9	0	0	15	85	0	10	5	20	65	0
Exterior Maintenance Service LLC - Nashville, TN	12	13	25	15	0	33	14	0	0	96	2	2	99	0	0	1	0
Finley Asphalt & Sealing Inc. - Bristow, VA	51	40	3	3	1	43	10	2	18	78	0	2	33	40	25	0	2
Gann Asphalt & Concrete Inc. - Riverside, MO	22	49	9	4	0	5	33	0	0	100	0	0	80	1	19	0	0
Giordano Construction Incorporated - Houston, TX	16	15	5	5	0	75	0	0	10	90	0	0	70	10	20	0	0
Harding Group - Indianapolis, IN	56	36	7	4	0	8	45	0	4	95	1	0	76	4	19	1	0
HMA Contracting Corp. - Schaghticoke, NY	23	50	0	0	0	10	40	0	35	35	10	20	50	40	10	0	0
J & J Enterprises Services Inc. - Las Vegas, NV	27	50	25	10	0	10	5	10	50	30	10	0	50	40	10	0	0
Lakeside Paving and Sealing Inc. - Carnelian Bay, CA	13	65	21	3	0	11	0	0	0	5	95	0	5	10	15	70	0
M&M Asphalt Maintenance D/B/A All County Paving - DelRay Beach, FL	28	42	21	9	0	23	5	5	60	31	4	0	31	24	26	0	19
M & S Paving and Sealing Inc. - So. Windsor, CT	35	75	5	0	0	10	10	0	5	95	0	0	55	0	45	0	0
Magic Seal LLC - Hilton, NY	28	20	40	5	0	5	30	0	25	30	25	20	30	25	0	25	20
Manel Sealers Inc. - Rochester, NY	13	20	60	5	0	15	0	0	0	60	40	0	60	0	20	20	0
Maul Paving - Plainfield, IL	16	47	22	6	0	25	0	0	2	98	0	0	80	15	5	0	0
Michigan Asphalt Inc. - Birmingham, MI	29	67	22	0	0	7	4	0	0	40	60	0	30	0	10	60	0
Moore Seal Inc. - Townsend, DE	27	0	72	17	0	11	0	0	24	54	22	0	49	0	29	22	0
O'Leary Asphalt Inc. - Ijamsville, MD	31	40	10	10	0	40	0	0	20	80	0	0	50	0	50	0	0
Palmetto Corp - Conway, SC	28	70	2	0	0	3	25	70	20	10	0	0	10	80	10	0	0
Parker Line Striping - DeKalb Junction, NY	22	20	10	60	0	10	0	0	0	100	0	0	100	0	0	0	0
Pave Care - Grove City, PA	26	0	35	25	15	25	0	0	10	50	15	25	20	70	0	10	0
Pavement Constructors (A Div. of) Custom Paving Inc. - Houston, TX	20	20	5	2	0	20	50	0	0	30	0	70	100	0	0	0	0
Pro-Pave Inc. - Sterling, VA	15	57	8	3	0	27	5	5	17	67	0	11	62	12	26	0	0
Rabine Group - Schaumburg, IL	35	40	3	3	1	52	0	0	0	98	2	0	90	8	2	0	0
Richard's Paving Inc. - New Castle, DE	40	61	4	2	0	4	29	0	0	54	35	11	26	22	12	40	0
Royals Contracting Inc. - Raleigh, NC	20	15	0	0	0	85	0	30	50	15	5	0	15	70	10	5	0
Ruston Paving Co. Inc. - Durham, NC	73	68	0	0	0	30	2	0	0	100	0	0	90	0	10	0	0
Seal-O-Matic Pavement Solutions Inc. - Olathe, KS	4	0	30	5	0	65	0	0	0	90	10	0	85	5	10	0	0
Seal-O-Matic Paving Company - Riverside, MO	42	45	0	0	0	49	6	0	14	86	0	0	70	5	15	10	0
Suburban Asphalt - Franklin, WI	51	85	10	0	0	5	0	0	5	90	5	0	80	5	10	5	0
Sunland Asphalt - Tempe, AZ	37	40	30	3	3	10	14	25	25	30	10	10	25	50	25	0	0
T&N Asphalt Services Inc. - Salt Lake City, UT	19	15	40	30	1	14	0	0	1	98	1	0	97	0	2	1	0
The Paving Lady - Boynton Beach, FL	30	50	30	0	0	20	0	0	40	60	0	0	40	0	60	0	0
The Surface Masters - Marietta, GA	5	30	40	5	0	25	0	0	0	100	0	0	50	0	50	0	0
U.S. Pave - Ft. Lauderdale, FL	3	40	25	15	0	20	0	0	0	100	0	0	60	0	40	0	0
U.S. Pavement Services Inc - Woburn, MA	31	65	18	5	0	12	0	0	4	95	1	0	85	4	10	1	0
United Paving Co. - Corona, CA	16	20	17	5	2	55	0	0	25	73	2	0	60	10	30	0	0
White Pine Paving Inc. - Hampstead, MD	26	98	0	0	0	2	0	30	40	25	5	0	55	40	3	2	0