

# SURFACE TREATMENTS 10

**FOR THE FIRST TIME** *Pavement Maintenance & Reconstruction* is tracking surface treatment sales dollars in our Top Contractor lists. This is the result of requests from numerous contractors and at least one manufacturer who point out – correctly – that preservation and maintenance surface treatments (such as microsurfacing, slurry surfacing, fog seals and chip seals) don't fall into either the paving or the sealcoating lists and shouldn't be relegated to an "Other" Sales Composition category. The hope is that this list will grow as the others have, in which case we will analyze it as we do the others.

	Year in Business	Sales Composition (%)							Where We Work (%)					Customer Mix (%)				
		Paving	Sealcoating	striping	Sweeping	Pavement Repair	Surface Treatments (Micro, Slurry, Chip, Fog etc.)	Other	Highways	Streets/Roads	Parking Lots	Driveways	Other	Commercial	Municipal	Multi-family	Single-family	Other
<b>Ace Asphalt</b> - Phoenix, AZ	50	22	28	1	0	15	15	19	0	5	95	0	0	55	20	25	0	0
<b>ACI Asphalt &amp; Concrete Inc.</b> - Maple Grove, MN	23	57	10	1	0	15	1	16	0	0	85	13	2	79	5	16	0	0
<b>American Asphalt Repair &amp; Resurfacing Co. Inc.</b> - Hayward, CA	33	30	21	4	0	22	12	11	0	60	39	1	0	54	15	30	1	0
<b>American Pavement Preservation</b> - Las Vegas, NV	7	34	10	1	0	5	50	0	0	95	5	0	0	10	50	6	34	0
<b>Asphalt Restoration Technology Systems Inc.</b> - Orlando, FL	8	0	5	13	0	27	55	0	0	45	55	0	0	39	3	58	0	0
<b>California Pavement Maintenance Co. Inc.</b> - Sacramento, CA	36	15	20	5	0	27	33	0	5	70	19	1	5	39	50	10	1	0
<b>Daniel B. Krieg Inc.</b> - Harrisburg, PA	83	0	10	2	0	3	50	35	80	10	10	0	0	20	80	0	0	0
<b>Rabine Group</b> - Schaumburg, IL	35	40	3	3	1	52	1	0	0	0	98	2	0	90	8	2	0	0
<b>Sunland Asphalt</b> - Tempe, AZ	37	40	30	3	3	10	4	10	25	25	30	10	10	25	50	25	0	0
<b>United Paving Co.</b> - Corona, CA	16	20	17	5	2	55	1	0	0	25	73	2	0	60	10	30	0	0