

LEADERSHIP

Category: Leadership

Course Name: Leadership Styles & Techniques

Course Length: 2 days

Instructor: William A. Agee

About this Course:

Have you ever considered the leadership style of your employee, colleague, manager, or customer? Knowing leadership styles and techniques before an important meeting, review, or negotiation could impact the result for a more successful outcome. An effective leader is one who knows how to adapt to diverse personalities and helps others attain productivity through transformation. Plan to attend this session and learn how to effectively organize, build relationships, and make positive changes for effective and empowering leadership in your organization!

The topics covered in this course are:

- Introduction and the nature of leadership
- Perspectives on effective leadership behavior
- The decision factor: Theories and leadership programs
- Power types, relationships and influence processes
- Leadership in teams and decision groups

Objectives:

- The participant will understand the various aspects of leadership and the indicators of effective leadership
- Knowing how to identify the appropriate decision procedures for different situations.
- The leadership styles and techniques provided will enhance participant's leadership skills

Benefits:

The participants will learn:

- How to evaluate the effectiveness of a leader
- The taxonomies of leadership behaviors and how to use them to our benefit
- How to determine the key variables in leaders and followers
- Effective use of power and influence
- How to adapt to diverse personalities for relationship building; and conducting more effective meetings